



B L U E H E N G E

C A P I T A L P A R T N E R S

BLUEHENGE CAPITAL SECURED DEBT SBIC, LP
A Middle Market Lending Fund Serving the Gulf South

June 1, 2017

WWW.BLUEHENGE.COM



Secured Lending to the Underserved Lower Middle Markets

The Bluehenge Focus for 20 Years

- Bluehenge Capital Partners was formed by Nemo Viso and David Kocen to spin out the lower middle-market credit investment activity of Stonehenge Capital.
- We will continue to leverage the Stonehenge platform to grow our Bluehenge middle market practice.
- Stonehenge Capital Company was formed in 1999 as a spin-out from Bank One. It is a national provider of tax credit services and related structured finance products.
- The Bluehenge Secured Debt SBIC fund commenced operations in 2015 with \$190 million of total capital available to invest, of which \$50 million has been invested to date with another \$12.5 million in closing.



Executive management and key professionals of Banc One Capital Markets form Stonehenge Capital Company.



STONEHENGE
CAPITAL COMPANY, LLC

A national capital provider with strong expertise in tax credit finance, entertainment industry finance and structured finance



STONEHENGE
GROWTH CAPITAL

Manages the venture capital, private equity and mezzanine financing activities of SCC



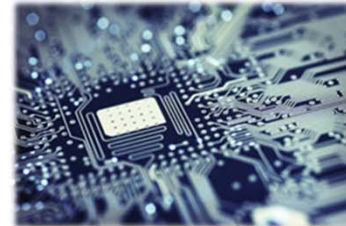
BLUEHENGE
CAPITAL PARTNERS

Bluehenge principals managed the senior, mezzanine and one stop debt activities of SCC



Targeted Activity and Investment Profile

Targeted Loan Portfolio:	15 to 25 Lower Middle Market Businesses
Loan Size:	\$5 to \$15 Million
Company Size:	\$20 to \$250 Million Revenues
Industries Favored:	Energy Services, Manufacturing & Distribution, Asset Rental, Consumer Products
Typical Loan Structure:	Senior / Junior Secured, 3 – 5 Year Term 9% to 14% Current Pay Interest, 0% – 4% PIK 0% – 20% Warrants 0% - 20% Minority Equity Co-Investments





Sample Energy Services Transactions

Three Energy Transactions Closed since Fund Formation



Company Summary:

North Basin Coating (“NBC”) was formed in 1982 in Levelland, TX. The Company has grown to become the largest fusion bonded epoxy and powder coating company in the Permian Basin, providing specialized maintenance and production-based enhanced oil recovery services to a base of blue-chip customers in the region. NBC has historically serviced oil and gas producers in the West Texas region.

Investment Summary:

Bluehenge provided a \$5.8 million financing as part of an overall recapitalization by Venquest Capital. Of the total investment, \$5.3 million represented a senior secured note and \$500M was invested as an equity co-investment alongside the sponsor.



Company Summary:

EnWater was formed in 2012 by TPH Partners, a Houston-based energy focused private equity group. The Company provides water management solutions to financially stable oil and gas customers in West Texas and has established itself as a leader in water transfer via a lay flat/no-leak pipe system. The Company generates nearly all revenues from production activities (vs. less stable drilling activities).

Investment Summary:

Bluehenge provided a \$7.0 million financing as part of an overall recapitalization and expansion being funded by TPH Partners. Our funds will aid in the acquisition of two saltwater disposal businesses to help position the Company as a more fully integrated water management solutions provider.



Company Summary:

Quality Energy Services (“QES”) was formed in 2001 in Houma, LA. The Company provides a wide range of services to E&P companies in the Gulf of Mexico and U.S. onshore markets, including offshore and onshore slickline, e-line and cased hole services, liftboat and marine services, P&A services, workover rig services, well-head and valve services, and flow control services.

Investment Summary:

Bluehenge provided a \$12.0 million financing as part of a partial balance sheet recapitalization of existing fast-amortizing equipment debt. Our funds will provide a more patient capital structure by reducing debt service, as well as provide an injection of working capital while aiding QES to gain incremental market share in its core production-based services market.



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CAPITAL PARTNERS

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